

RJD & PARTNERS

ADVOCATES & SOLICITORS

Vineet Nalawalla

PARTNER

Vineet is an experienced legal professional with over 15 years of experience, specializing in real estate transactions across India. He has advised several of the country's leading real estate developers, prominent corporate houses—both domestic and international—as well as hotel chains, private equity investors, and high net worth individuals on complex and high value real estate acquisitions and investments.

His practice encompasses a broad spectrum of real estate matters, including title due diligence, land acquisition, and regulatory compliance. Beyond conventional real estate transactions, Vineet is also highly experienced in advising on equity and debt investment structures in the real estate sector, bringing a nuanced understanding of both legal and commercial considerations.

While based in Mumbai, Vineet has led and advised on transactions in diverse jurisdictions across India, including Goa, Rajasthan, Himachal Pradesh, Karnataka, Tamil Nadu, Haryana, Uttar Pradesh, and Hyderabad. His pan-India experience enables him to navigate and provide strategic advice on intricate land laws and real estate regulations, which often vary significantly from one State to another.

Renowned for his strategic and pragmatic approach, Vineet regularly counsels multinational corporations, private equity funds, and real estate developers on high-stakes transactions, offering tailored legal strategies to address jurisdiction-specific challenges in India's real estate landscape.

Indicative Experience

REAL ESTATE

- Advised a leading Mumbai based developer in relation to acquisition of development rights from societies in Borivali, Mumbai.
- Advised and represented an Executive Director of one of the largest listed company on acquisition of prime residential plot in Worli known as Amar Jivan.
- Advised a leading hotel chain on acquiring land parcel in Goa for the purpose of setting up a hotel.
- Advised a listed developer on acquisition of land at Dahisar, Mumbai.



Contact

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Practice Areas

Real Estate

Private Equity in Real Estate (PERE)

Sectors

- Real Estate
- Hotels & Hospitality
- Manufacturing

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- Advised a leading real estate developer on securing development rights from a society located in Nepean Sea Road, Mumbai.
- Advised a family on sale of undivided interest in land at Vikhroli, Mumbai.
- Advised a family trust on acquiring a prime real estate plot in Tardeo Mumbai.
- Advised a leading technology company on sale of land situated at Gurgaon, Haryana.
- Advised a Mumbai based developer on acquiring developments rights in respect of a prime commercial land at Worli.
- Advised a housing society with respect to grant of redevelopment rights by in respect of approximately 13,450 square meters of land at Tardeo Mumbai in favour of Oberoi Realty Ltd.
- Advised a leading developer on acquiring development rights in respect of a prime residential land at Worli.
- Advised a land owner in relation to grant of development rights in respect of land parcel at Kemps Corner, Mumbai.
- Advised a boutique hotel chain on construction and development of resort and villas on over 12 acre land parcel in Pune, Mulshi.
- Advised a family-owned company on sale of land parcels in Ambattur, Chennai, Tamil Nadu, on ownership basis, for an aggregate consideration of INR 225 crores.
- Advised a family owned company on acquisition of property known as Palacio Aguada in Candolim, Goa.
- Isprava Vesta Private Limited on acquiring 3.2 acre land parcel in Karjat, Mumbai.
- Advised a MNC in relation to sale of its manufacturing unit (land plus structure) located at Gujarat.

PRIVATE EQUITY IN REAL ESTATE (PERE) AND HOTELS & HOSPITALITY

- Advised a listed hotel company and its Promoters in connection with the sale of its luxury hotels in Udaipur, Delhi, Chennai and Bangalore, and property in Agra to a private equity fund.

Memberships & Affiliations

- Bar Council of Maharashtra & Goa, India
- Bombay Incorporated Law Society

Professional Experience

- May 2025 to Present
- Partner, Veritas Legal – July 2018 to May 2025
- Senior Associate, Veritas Legal – September 2015 to July 2018
- Partner, VND & Associates (Dhaval Vussonji) – November 2013 to August 2015
- Senior Associate, Kanga & Co. – November 2009 to December 2012

Education

LLB, Mumbai, India

Solicitor, India

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- Advised a Mumbai based listed real estate company with respect to investment by a private equity in a township project in Bhandup.
- Advised a private equity fund for its acquisition of equity stake in a company operating a hotel in Jaipur.
- Advised a private equity fund in its joint venture with a leading real estate company for development of a commercial and retail complex in Hyderabad.
- Advised a private equity fund in its joint venture with a Mumbai based developer for development of a hotel in Ayodhya, India.
- Advised a leading hotel chain with respect to hotels, branded residences and serviced apartments in Mumbai, Goa, Delhi, Bangalore and Gurgaon.

ACCOLADES

Lexology Index (formerly Who's Who Legal (WWL) | Recommended Lawyer for Real Estate (2024 & 2025)

Chambers and Partners Asia Pacific guide 2025 | Band-4 for Real Estate (Mumbai Based)

Legal 500 Asia Pacific Rankings 2025 | Recommended Lawyer for Real Estate

Asia Law Rankings 2023-2024 | Rising Star for Real Estate

IFLR1000 Guide 2023 and 2024 | Rising Star for Real Estate & Private Equity (India)